



*Trimble Navigation, Amy Hayes, Martin Morel and Justin Theriault*

*Presentation, Wednesday, January 8th, 6:00pm (pizza provided), Room E4*

*Interviews, Wednesday & Thursday, January 8<sup>th</sup> & 9<sup>th</sup>, Room E52*

*Send resume and interest to [amy\\_hayes@trimble.com](mailto:amy_hayes@trimble.com) prior to January 3<sup>rd</sup>.*



### **Career Opportunities in Geomatics and the Role Trimble Navigation Plays**

*Trimble has revolutionized multiple industries — construction and engineering, agriculture, surveying, fleet and field service management to name a few — by providing products and solutions that significantly decrease costs and enhance the quality, accuracy and efficiency of projects, leading the industry by its own example. [www.trimble.com](http://www.trimble.com)*



*Though best known for GPS technology, Trimble integrates a wide range of positioning technologies including GPS, laser, optical and inertial technologies with application software, wireless communications and services to provide complete commercial solutions. Its integrated solutions allow customers to collect, manage and analyze complex information faster and easier, making them more productive, efficient and profitable.*

*Trimble products are used in over 100 countries around the world. More than 7,000 employees in over 30 countries, coupled with a highly capable network of dealers and distribution partners, serve and support our customers.*



*Trimble remains a leading employer of engineering professionals with specializations in civil, construction, geomatics and agriculture to site a few. Please join us for a presentation about who Trimble is and how we can create a partnership together.*

***We do not generally offer internships less than 6 months, 12 months is standard.***



## Trimble Graduate Trainee Program/ Product Applications Engineer

### JOB OVERVIEW

<b>Company:</b>	Trimble
<b>Base Pay:</b>	Based on Experience
<b>Other Pay:</b>	Relocation Assistance
<b>Employee Type:</b>	Full-time
<b>Start Date:</b>	July 2014
<b>Industry:</b>	Geomatics, Survey, GIS, Precision Ag, Civil Eng, Aero Eng
<b>Manages Others:</b>	No
<b>Job Type:</b>	Other
<b>Required Education:</b>	4 Year Degree, Masters Preferred
<b>Required Experience:</b>	1 to 3 years
<b>Required Travel:</b>	Up to 15%
<b>Location:</b>	US-CO-Westminster (between Denver and Boulder)  International Rotations will be considered
<b>Local Requirements:</b>	Must be able to obtain work authorization by July 2014
<b>How to Apply:</b>	<a href="mailto:amy_hayes@trimble.com">amy_hayes@trimble.com</a> or <a href="http://www.trimble.com">www.trimble.com</a>
<b>On-site Interviews:</b>	Contact Amy Hayes

### COMPANY OVERVIEW

Trimble is a leading provider of advanced positioning solutions that maximize productivity and enhance profitability.

Though best known for GPS technology, Trimble integrates a wide range of positioning technologies including GPS, laser, optical and inertial technologies with application software, wireless communications and services to provide complete commercial solutions. Its integrated solutions allow customers to collect, manage and analyze complex information faster and easier, making them more productive, efficient and profitable.

Trimble products are used in over 100 countries around the world. More than 7,000 employees in over 30 countries, coupled with a highly capable network of dealers and distribution partners serve and support our customers.

### MEASURES OF SUCCESS

Trimble offers a unique opportunity for a skilled recent graduate to join the Trimble team as a Product Applications Engineer. In this position you will have the opportunity to use your recently gained knowledge to rotate through 4 different positions within various Trimble divisions, providing you vast opportunities and great company exposure. At the end of this 24 month rotation you will continue your Trimble career in the position that best suits your skills and the business needs.

Rotations would generally include time spent in the following roles:

#### Technical Support

- Provide fast and efficient customer service to regional service centers, business partners, dealer, end-users and internal teams on Trimble products
- Provide warranty, registration and technical support on problems of limited scope
- Diagnose out-of-box failures and warranty replacements

#### Product Testing

- Provide testing and performance analysis of surveying and mapping and GIS products
- Work in one or more of the following areas: hardware, firmware, software, integration, end-user testing
- Hardware testing to include testing of handheld devices with GPS receivers and spatial stations
- Software testing to include testing Trimble applications running on Windows

#### Product Management/Sales Support

- Represent Trimble at tradeshow
- Provide input on product vision and features
- Participate as a member of the product development team and ensure that the product development output remains consistent with the product objectives
- Coordinate the development and review of the documentation needed for the success of the product
- Remain abreast of activities and products from the competition through market research and analysis
- Support Sales team at industry shows and with product demos

Rotations would generally include time spent in 4 of the following divisions:

#### ***Agriculture***

#### ***GeoSpatial (Survey/GIS)***

#### ***Infrastructure***

#### ***Mechanical, Electrical, Plumbing***

#### ***Imaging***

#### ***Innovation***

#### ***Positioning Services***

#### ***Cadastral***

#### ***Heavy Civil***

#### ***Structures***

### **SKILLS AND EDUCATION REQUIRED**

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#### Characteristics / Skills

- High attention to detail, with strong problem-solving skills and the ability to think creatively
- Proven ability to articulate thoughts verbally and in written form in professional and organized manner
- Proven ability to learn and demonstrate the use of professional concepts and company policies and procedures to solve routine problems
- Strong customer focus, strives to meet or exceed customer expectations
- Proven ability to present in front of a group via product demos
- Addresses work assignments in terms of customer expectations
- Seeks opportunities to utilize technical knowledge and abilities
- Takes ownership of individual assignments
- Meets assigned deadlines
- Sees assignments through to completion
- Offers ideas for improvement
- Stays abreast of changes in the industry
- Willingness to undertake outdoor, physical work as and when required

#### Education / Experience

- Bachelors Degree in GIS, Geomatics Engineering, Civil Engineering, Land Surveying, Construction or Precision Agriculture, Masters Degree preferred
- Experience with GIS, GPS and/or other positioning solutions experience
- Scripting, programming, test design, MS Excel and database experience strongly preferred
- Experience using Trimble's products preferred
- Experience with ArcGIS Desktop Products preferred



## Trimble 12-Month Internship Opportunities (summer opportunities not available)



### JOB OVERVIEW

**Company:** Trimble Navigation

**Base Pay:** \$20 USD

**Other Pay:** Relocation Assistance

**Employee Type:** 40 hours per week, 12 months

**Start Date:** June 2014

**Industry:** Surveying, Geomatics, Civil Engineering

**Required Education:** 4 Year Degree

**Required Experience:** Not Required

**Required Travel:** 0%

**Location:** US-CO-Westminster (between Denver and Boulder)

Christchurch, New Zealand

**How to Apply:** [amy\\_hayes@trimble.com](mailto:amy_hayes@trimble.com) or [www.trimble.com](http://www.trimble.com)

**On-site Interviews and Information Sessions:** **UNB, Jan 8, E4 at 6pm**  
**Contact Amy Hayes to schedule an interview on January 9**

### COMPANY OVERVIEW

Trimble is a leading provider of advanced positioning solutions that maximize productivity and enhance profitability. Though best known for GPS technology, Trimble integrates a wide range of positioning technologies including GPS, laser, optical and inertial technologies with application software, wireless communications and services to provide complete commercial solutions.

### JOB SUMMARY

Trimble typically offers unique opportunities for skilled students to join the Trimble team as Interns. We anticipate hiring 2 interns for our Colorado office and 1 for the office in New Zealand. With Trimble you will have the opportunity to use your recently gained knowledge while gaining new skills.

#### Product Testing

- Provide testing and performance analysis of surveying and mapping and GIS products
- Work in one or more of the following areas: hardware, firmware, software, integration, end-user testing
- Hardware testing to include testing of handheld devices with GPS receivers and spatial stations
- Software testing to include testing Trimble applications running on Windows

### SKILLS AND EDUCATION REQUIRED

- Pursuing a Bachelors Degree in Geomatics, Surveying or Civil Engineering
- GIS and GPS experience preferred
- Scripting, programming, test design, and MS Excel experience preferred
- Experience using Trimble's products preferred
- High attention to detail, with strong problem-solving skills and the ability to think creatively
- Proven ability to articulate thoughts verbally and in written form in professional and organized manner
- Proven ability to learn and demonstrate the use of professional concepts and company policies and procedures to solve routine problems
- Takes ownership of individual assignments
- Willingness to undertake outdoor, physical work as and when required

*Please come and meet the representatives from Trimble to learn more.*